

**PACING GUIDE
BUSINESS LAW**

Lisa Jones

WEEK	CTE#	UNIT	BLOOM'S	OBJECTIVES
WEEK 1	1,8,9,34,35,36,	Workplace Readiness Skills- Personal Qualities and People Skills; Examining Foundations of the Legal System	Creating, remembering	Demonstrate: positive work ethic, effective speaking and listening skills. Examine constitutional basis for federal law. Explain the need for laws. Differentiate between criminal and civil law.
Week 2	2, 37, 38, 39	WRS-Personal Qualities and People Skills; Examining Foundations of the Legal System	Creating, remembering	Demonstrate: integrity. Describe executive, legislative and judicial branches. Compare: federal and state court systems; different sources of law.
Week 3	3,4,6,7,9,10,40, 41 42, 43	WRS-Personal Qualities and People Skills; Professional Knowledge and Skills; Examining Foundations of the Legal System	Creating, remembering	Demonstrate: teamwork skills, self-representation skills, conflict-resolution skills, creativity and resourcefulness, effective reading and writing skills, critical-thinking and problem-solving skills. Differentiate between ethical and legal behavior. Identify: legal rights and responsibilities of citizens and non-citizens; sources used to enforce the law. Compare legal rights and responsibilities of minors.
Week 4	5,63,64,65	WRS-Personal Qualities and People Skills; Exploring Criminal Law	Understanding, analyzing, creating, remembering	Demonstrate: diversity awareness. Define criminal law. Identify the different types of crimes. Explain penalties associated with crimes.
Week 5	11,66, 67, 68	WRS-Professional Knowledge and Skills; Exploring Criminal Law	Creating, analyzing, remembering	Demonstrate: healthy behaviors and safety skills. Differentiate between juvenile and adult justice systems. Distinguish between a misdemeanor and a felony. Explain business crimes.

Week 6	12,13, 69, 70,	WRS-Professional Knowledge and Skills; Exploring Tort Law	Creating, analyzing, understanding, remembering	Demonstrate: understanding of workplace organizations, systems, and climates; lifelong learning skills. Define tort law. Identify common torts.
Week 7	14,15, 71, 72	WRS-Professional Knowledge and Skills; Exploring Tort Law	Creating, analyzing, remembering	Demonstrate: job acquisition skills; time, task and resource management skills. Explain penalties associated with torts. Identify improper use of business technology.
Week 8	16,17, 44, 45, 46,	WRS-Professional Knowledge and Skills; Identifying Contracts	Creating, understanding, analyzing, remembering	Demonstrate: job-specific math skills; customer-service skills. Explain the six essential elements of a contract. Compare types of contracts. Examine the effects of a contract on a minor.
Week 9	18,19, 47, 48, 49, 50	WRS-Technology Knowledge and Skills; Identifying Contracts	Creating, understanding, analyzing, comparing, remembering	Demonstrate: proficiency with technologies common to a specific occupation; information technology skills. Explain: effects of a breach of contract; impact of the UCC on interstate commerce.
Week 10	20,21, 51. 52. 53	WRS-Technology Knowledge and Skills; Examining Rights and Responsibilities of Consumers	Creating, understanding, remembering	Locate federal agencies that provide consumer protection information. Identify: federal and state laws that afford consumer protection; reason bankruptcy laws were enacted.
Week 11	22,23, 54, 55. 56	WRS-Examine All Aspects of an Industry; Examining Rights and Responsibilities of Consumers	Analyzing, remembering	Examine: aspects of planning within an industry/organization; aspects of management within an industry/organization. Evaluate different types of insurance. Identify the elements of various negotiable instruments. Describe characteristics of a bailment.

Week 12	24,25, 57, 58, 59	WRS-Examine All Aspects of an Industry; Examining Rights and Responsibilities of Consumers	Analyzing, understanding, remembering	Examine: aspects of planning within an industry/organization; technical and production skills required of workers within an industry/organization. Distinguish between real and personal property. Describe ways in which real estate can be acquired. Evaluate mortgage types and interest rates.
Week 13	26,27,60, 61, 62	WRS-Examine All Aspects of an Industry; Examining Rights and Responsibilities of Consumers	Creating, analyzing	Examine: principles of technology that underlie an industry/organization; labor issues related to an industry/organization. Describe legal aspects of a real estate transaction. Distinguish between the rights and responsibilities of landlords versus tenants. Identify the purpose of copyright and patent laws.
Week 14	28,29, 79, 80, 81, 82	WRS-Examine All Aspects of an Industry; Identifying Concepts in International Law	Analyzing, remembering	Examine: community issues related to an industry/organization; health, safety and environment issues related to an industry/organization. Compare the American legal system with legal systems in other countries. Describe the impact of international laws on the U.S. economy. Describe U.S. citizens' rights and responsibilities when conducting business abroad. Examine the impact of international regulations on the environment.

Week 15	30,31, 83, 84, 85, 86, 87	WRS-Addressing Elements of Student Life; Examining Legal Aspects of Employment	Creating, analyzing, remembering	Identify: purposes and goals of the student organization. Explain: benefits and responsibilities of membership in student/professional/civic organizations as student/adult. Describe rights and responsibilities of employees and employers. Identify: federal, state, and local laws and agencies dealing with employment; legal grounds for employee termination. Examine the ethical basis for laws governing the workplace. Analyze the process for filing a grievance. Identify legal grounds for employee termination.
Week 16	32,33, 89, 90, 91	WRS-Addressing Elements of Student Life; Analyzing Types of Business Organizations	Creating, analyzing	Demonstrate: leadership skills. Identify: internet safety issues and procedures for complying with acceptable use standards. Summarize the legal requirements and advantages and disadvantages of a sole proprietorship, partnership, and corporation.
Week 17	92, 93, 04,95	Preparing for Business Law Careers	Creating, understanding, remembering	Research career opportunities in the legal profession. Compose a letter of application for employment. Create or update a resume. Complete a job application.
Week 18	96, 97, 98, 99	Preparing for Business Law Careers	Analyzing, understanding, remembering	Participate in a successful mock interview. Compose an interview follow-up letter. Outline the steps to follow to resign a position. Create or update a portfolio containing representative samples of student work.
Week 18	Review			